



## International Seminar

“COMMERCIALIZATION OF R&D RESULTS IN ARMENIA”

April 18 -20, 2005

The House of Writers, Tzaghkadzor, Armenia

### Monday, April 18

#### **10.00 – Opening Ceremony**

10.10 – Welcoming Speeches

- Minister of Education and Science –S. Yeritsyan
- President of the National Academy of Sciences - F. Sargsyan
- Minister of Trade and Economic Development – K. Chshmaritian
- ISTC Deputy Executive Director - L. Wright

#### Section 1 – Policy in the Field of Commercialization of R&D

**Chairman - Academician E. Gabrielyan, Vice-President NAS RA**

11.00 – **State policy of the Republic of Armenia in the field of Science** – A. Sahradyan, Deputy Minister of Education and Science

11.30 – **ISTC Commercialization Program: From Idea into Long-Term Businesses** - L. Wright, ISTC Deputy Executive Director

#### 12.00 – Coffee-break

12.30 – **Creation of the Innovative System in Armenia** – A. Khandanyan, Head of the Department of Science, Technologies and Innovation Policy of the Ministry of Trade and Economic Development of Armenia

13.00 – **Protection of Intellectual Property Rights in Armenia** – B. Vardanyan, Director Advisor, Intellectual Property of Armenia

#### 13.30 – 14.30 – Lunch

#### Section 2 – Main Stages of R&D Commercialization

**Chairman – L. Wright, ISTC Deputy Executive Director**

14.30 – **Innovation Management** – S. Khantarjanyn, Head of Marketing and Management Department of Yerevan State University

15.15 – **Ways of High-Tech Commercialization** - V. Zinov, Director of “ International Business & Technology Incubator” Foundation

#### 16.00 – Coffee-break

16.30 – **Assessing Your Technology for Commercialization** – V. Zinov, Director of “International Business & Technology Incubator” Foundation

17.00 - **Development of Business Plan** – A. Filchenko, ISTC Project Analyst

17.30 – **Presentation of Innovation Project** - V. Zinov, Director of “ International Business & Technology Incubator” Foundation

#### 19.00 – 21.00 - Reception

## **Tuesday, April 19**

### **Section 3 – Potential for Commercialization of High-Tech Developments**

**Chairman - A. Sahradyan, Deputy Minister of Education and Science**

10.00 – **Innovation Potential of the National Academy of Sciences and ISTC Projects** –A. Shahinyan, Deputy Vice-President of NAS RA

10.30 – **Potential of Commercialization of R&D Projects executed by the Institutes of the Ministry of Trade and Economic Development** - R. Asatryan, Deputy Head of the Department of Science, Technologies and Innovation Policy of the Ministry of Trade and Economic Development

11.00 –**ISTC Competency Building Program** – M. Korotkov, ISTC Competency Building Group Manager

11.30 – Coffee-break

### **Section 4 – Exchange of Experience and Presentations of Promising R&D Results**

**Chairman – M. Korotkov, ISTC Competency Building Group Manager**

*Comments from Facilitators after each presentation (B. Mislavsky, K. Danilenko, A. Kudryavtseva, V. Zinov)*

12.00 –A. Saghyan, Director of Institute of Biotechnology (A-356)

12.30 – V. Sahakyan Vladimir, Deputy Director of Information and Automation Problems Institute (A-823)

13.00 – R. Malkhasyan, Director of NPO Atom (A-1092)

13.30 – 14.30 - Lunch

### **Section 5 - Exchange of Experience and Presentations of Promising R&D Results (continuation)**

14.30 – A. Chilingarian - Head of the Cosmic Ray Department of YerPhi (A-116)

15.00 – S. Kyureghyan –Head of Department of SEUA (A-395).

15.30 – R. Sargsyan - Head of Group at L. A. Orbeli Institute of Physiology

16.00 – A. Paronyan - Senior Lecturer of SEUA

16.30 – Coffee-break

17.00 – **Sample Presentation of Innovation Project** - V. Zinov

17.15 – **Round table discussions (questions and answers), Wrap-up**

**Chairman – L. Wright, ISTC Deputy Executive Director**

## **Wednesday, April 20**

10.00 – **Success Stories on the Innovation Market**

**Chairman – H. Navasardyan, Head of ISTC Branch Office in Armenia**

G. Asratyan – Director of Armenian Institute of Applied Chemistry "ARIAK"

A. Vardanyan – Director General of “Viasphere” Technopark

M. Abovyan – Director of Scientific Industrial Enterprise of Material Science

Y. Gavrilenko – Expert of Appraisal Development Center

**Return to Yerevan**